

August 8, 2012



January – June 2012

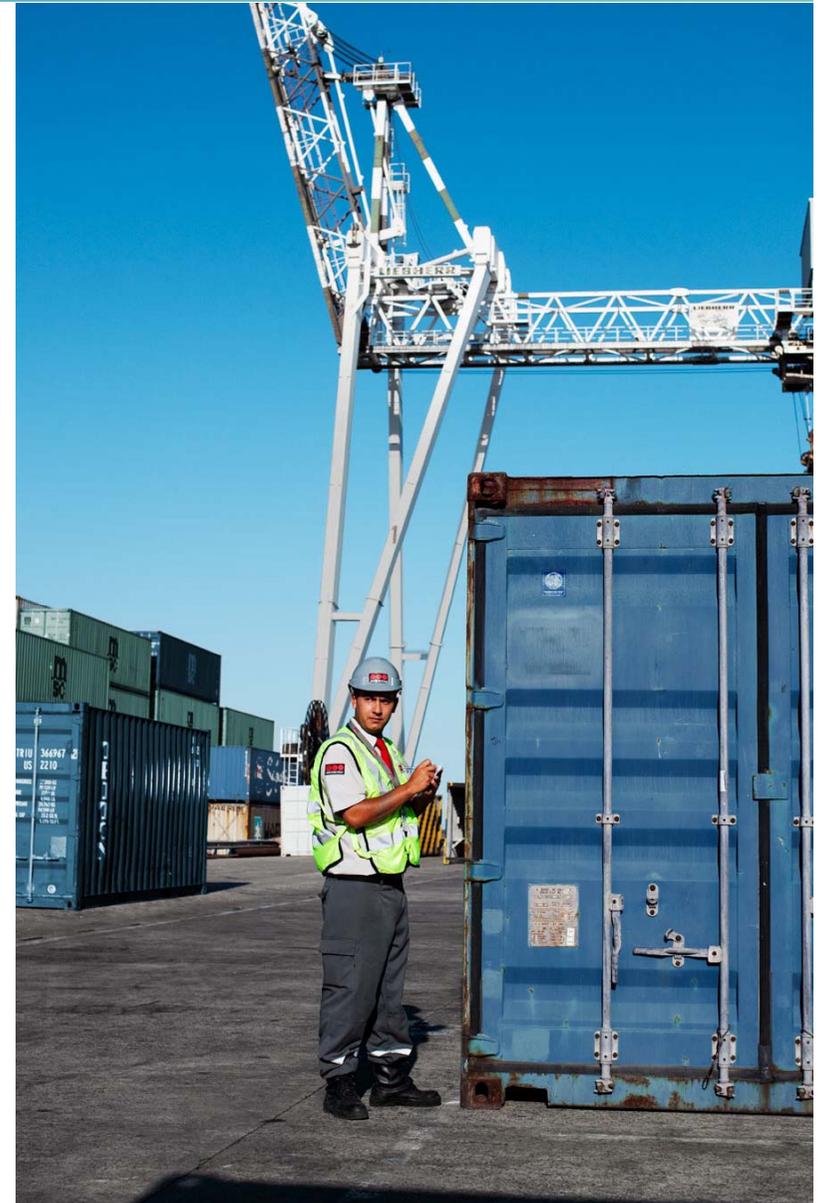


Alf Göransson, President and CEO

Highlights January - June



- Organic sales growth was 1 percent in the first half year, but weak at 0 percent in the second quarter
- Slow organic sales growth in North America and tough market conditions in Spain and Portugal
- The price/wage balance on par with a positive outlook for FY 2012
- Operating margin 4.4% (4.8) – two main reasons are North America and Spain
- Significant improvement of free cash flow generation, but restriction on acquisitions remains until free cash flow/net debt of 0.20 is restored



Financial Highlights

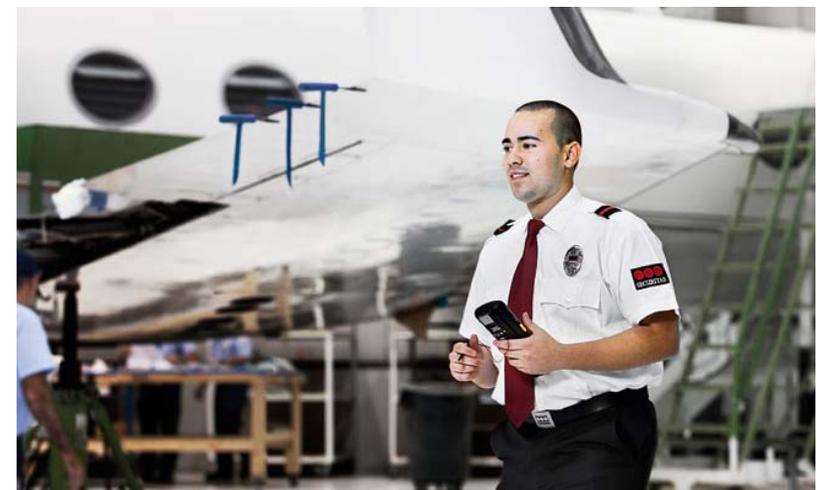
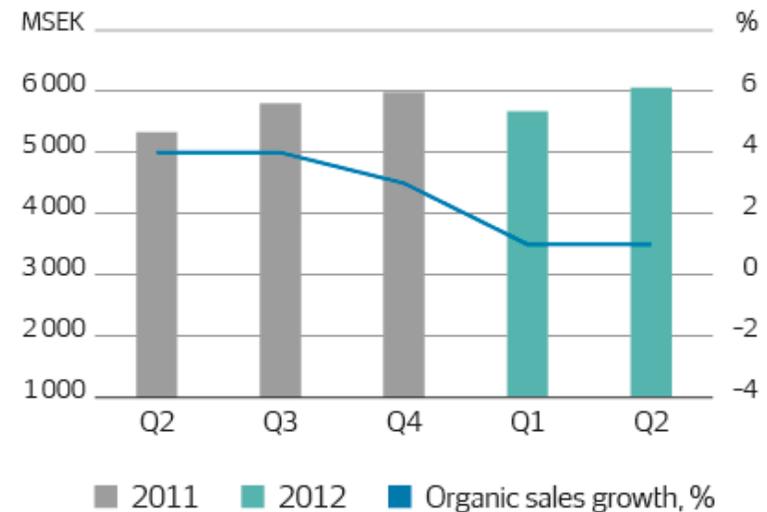


MSEK	Q2 2012	Q2 2011	Total change %	H1 2012	H1 2011	Total change %
Sales	16 969	15 628	9	33 234	30 403	9
<i>Organic sales growth, %</i>	0	3		1	3	
<i>Real sales growth, incl. acq. %</i>	4	13		6	11	
Operating income before amortization	732	747	-2	1 466	1 460	0
<i>Operating margin, %</i>	4.3	4.8		4.4	4.8	
<i>Real change, %</i>	-6	-2		-3	-3	
Income before taxes	480	526	-9	988	1 053	-6
<i>Real change, %</i>	-14	-12		-10	-11	
Net income	337	369	-9	694	738	-6
Earnings per share (SEK)	0.92	1.01	-9	1.90	2.02	-6

Security Services North America – Sales Development H1



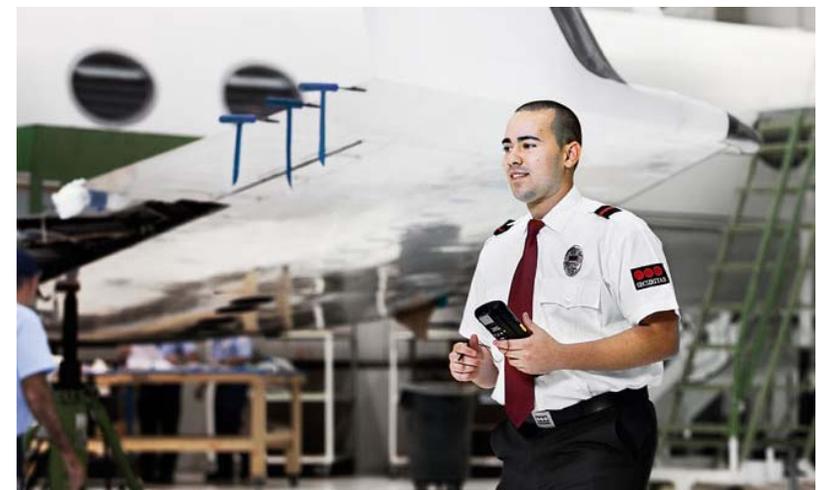
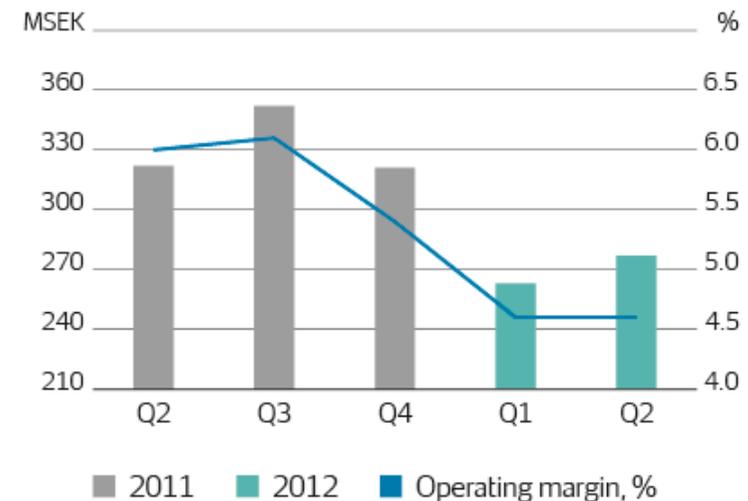
- Organic sales growth 1% (4), hampered by the development in the customer segments defense and aerospace, federal government services and Pinkerton C&I
- The sales of specialized security solutions as part of total sales was 10 percent (6) in the period



Security Services North America – Income Development H1



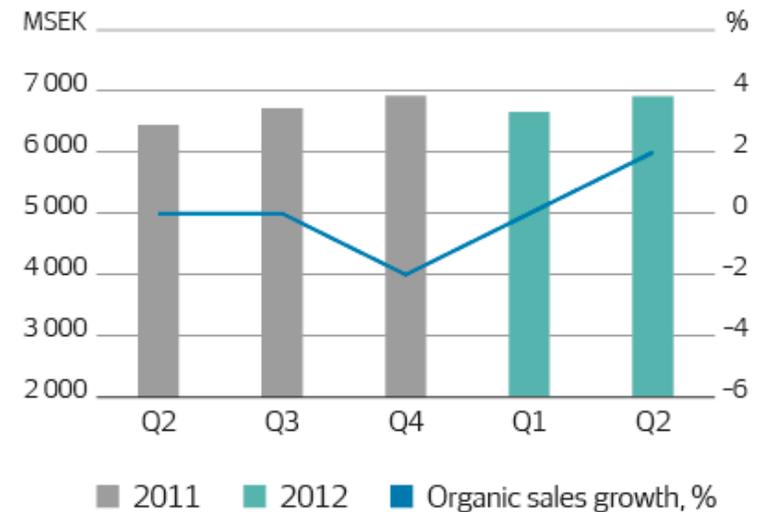
- The operating margin was 4.6% (5.7), due to
 - Lower top line growth and weak development in Pinkerton C&I
 - Federal government services with lower extra sales and difficulties in the integration process
- Last year, the operating margin was positively impacted by 0.2 percent through a settlement in a client dispute



Security Services Europe – Sales Development H1



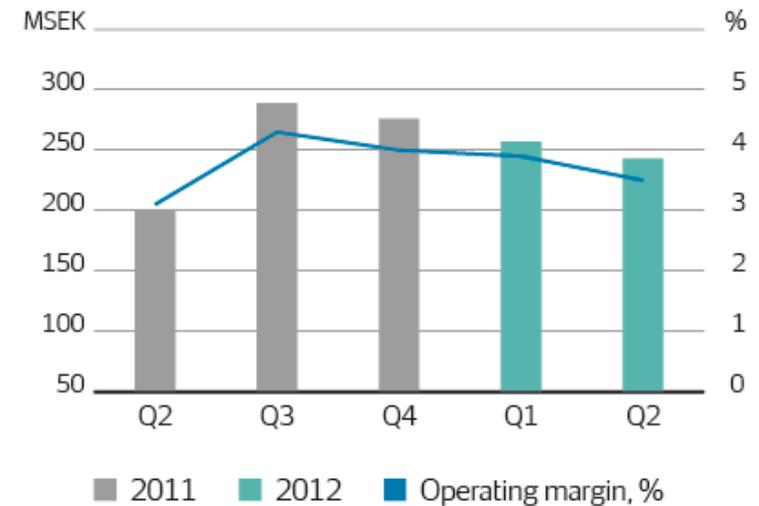
- Organic sales growth 1% (1), supported by Germany and the Nordic countries
- France was negative with -4 percent, mainly due to successful price campaign



Security Services Europe – Income Development H1



- Operating margin 3.7% (3.5*)
- Main contributor to the development was the United Kingdom
- France has contributed to the improved operating income compared to last year



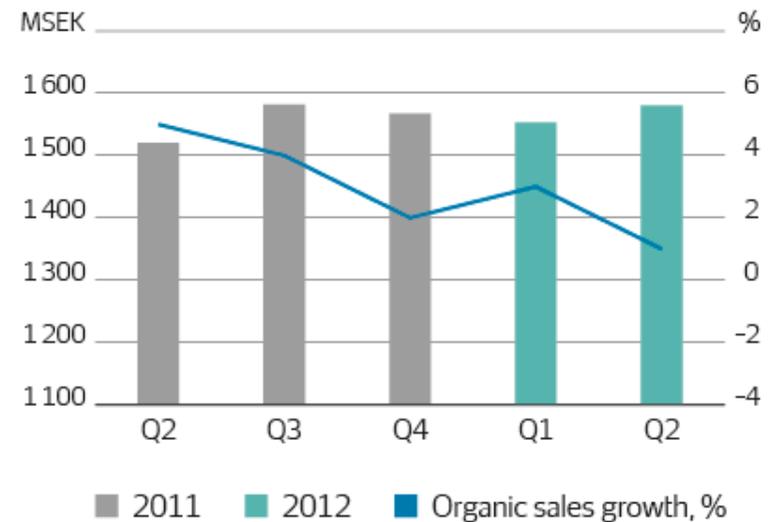
** Restated due to operations moved between the segments Security Services Europe, Mobile and Monitoring and Security Services Ibero-America.*



Mobile and Monitoring – Sales Development H1



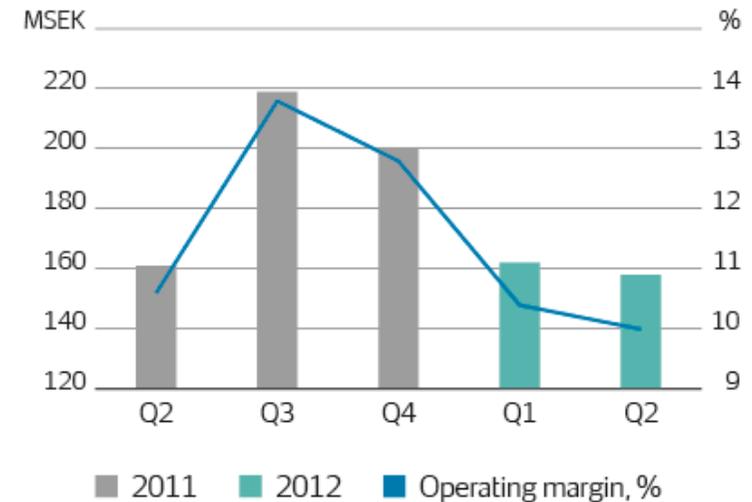
- Organic sales growth 2% (3)
- In Mobile, the organic sales growth was mainly driven by Belgium, Germany, Spain and Sweden
- In Monitoring, the organic sales growth was primarily driven by Belgium, the Netherlands, Norway and Sweden



Mobile and Monitoring – Income Development H1



- Operating margin 10.2% (10.6*)
- Delayed synergies from acquisitions in Mobile impacted negatively as well as lower extra sales



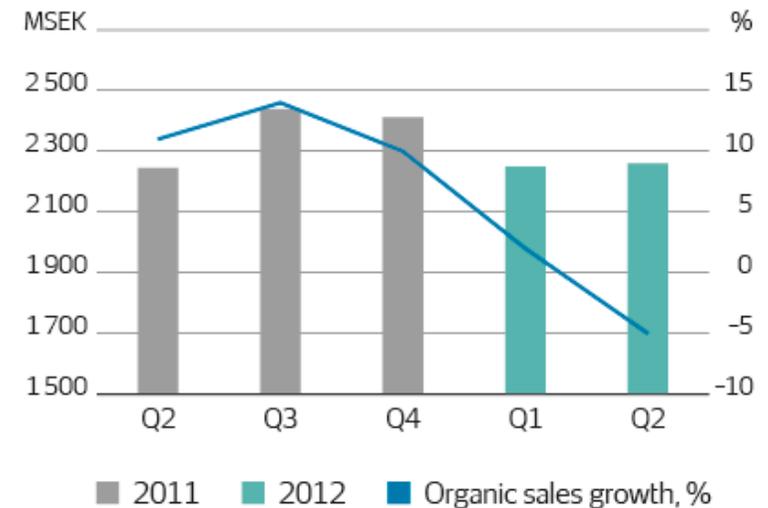
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Security Services Ibero-America – Sales Development H1



- Organic sales growth -2% (9)
- The negative development relates to the situation in Spain and Portugal
- Organic sales growth in Spain -13% in H1
- In addition to lost contracts and less extra sales, the uncertainty regarding clients' credit worthiness has necessitated termination of contracts
- In Latin America the organic sales growth was 23 percent

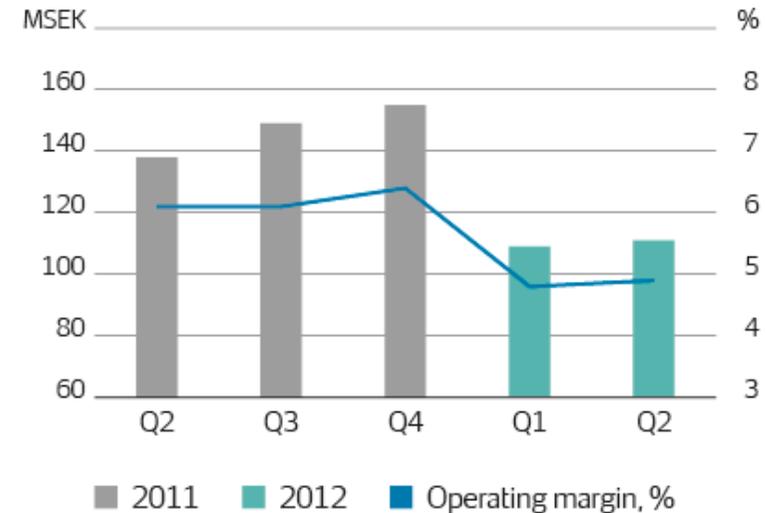


Security Services Ibero-America

– Income Development H1



- Operating margin 4.9% (5.8*)
- The operating margin declined in Portugal and Spain due to much lower sales and a tough price competitive market
- Investments in Technology also impacted
- Operating margin declined in Latin America due to inflation on costs. Price increases are expected in July



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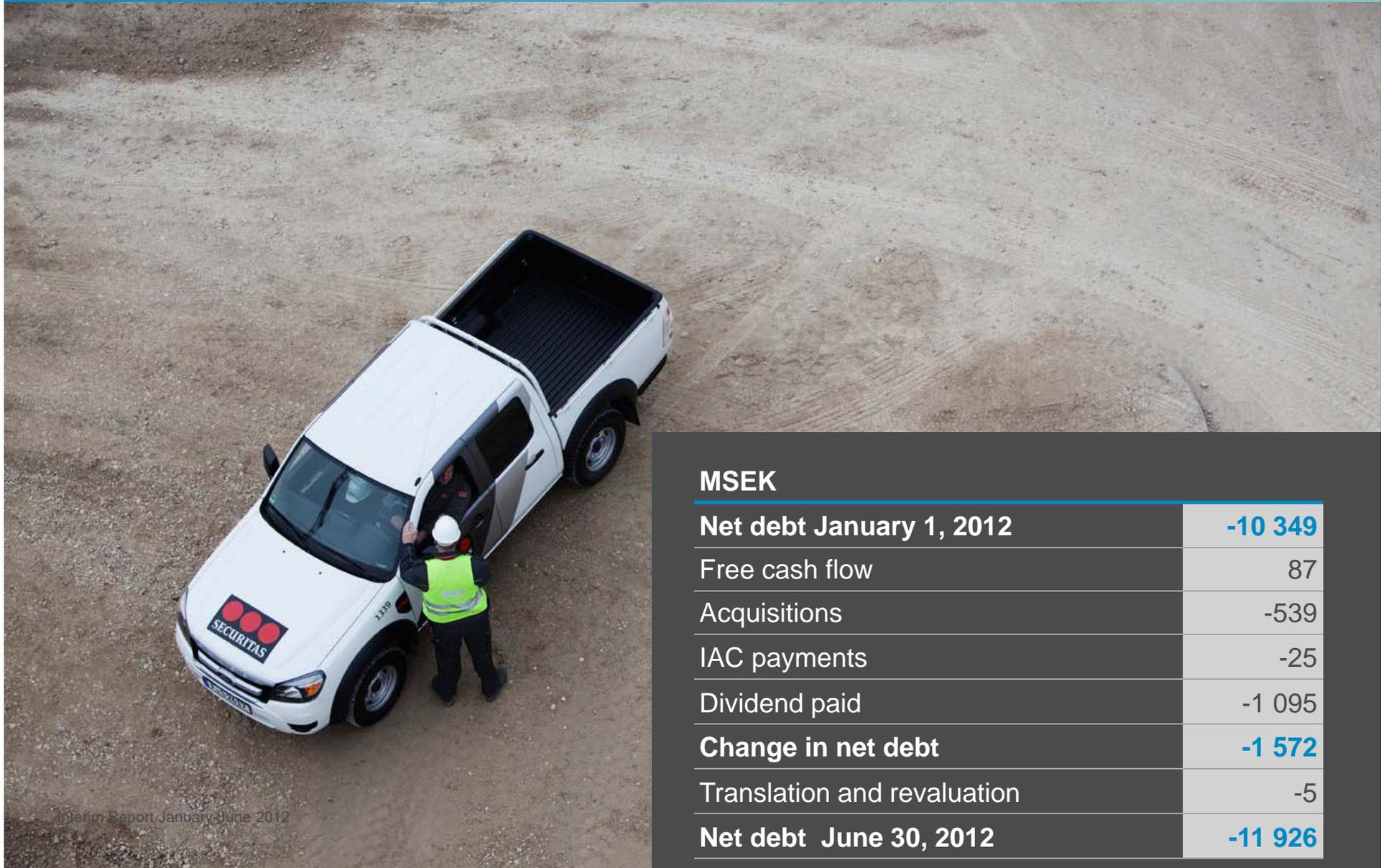


Cash flow



MSEK	Q2 2012	Q2 2011	H1 2012	H1 2011
Operating income before amortization	732	747	1 466	1 460
Investments in non-current tangible and intangible assets	-270	-264	-520	-480
Reversal of depreciation	241	229	477	447
Change in accounts receivable	151	-484	110	-743
Change in other operating capital employed	-195	-107	-696	-754
Cash flow from operating activities	659	121	837	-70
<i>Cash flow from operating activities, %</i>	<i>90</i>	<i>16</i>	<i>57</i>	<i>-5</i>
Financial income and expenses paid	-307	-274	-386	-335
Current taxes paid	-258	-333	-364	-442
Free cash flow	94	-486	87	-847
<i>As % of adjusted income</i>	<i>20</i>	<i>-100</i>	<i>9</i>	<i>-89</i>
<i>Free cash flow to net debt</i>	<i>-</i>	<i>-</i>	<i>0.15</i>	<i>0.08</i>

Net Debt Development



MSEK

Net debt January 1, 2012	-10 349
Free cash flow	87
Acquisitions	-539
IAC payments	-25
Dividend paid	-1 095
Change in net debt	-1 572
Translation and revaluation	-5
Net debt June 30, 2012	-11 926



Questions and Answers





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