



# Press Release

December 5, 2019

## Securitas sets ambition to double security solutions and electronic security business by 2023 and updates financial targets

**Securitas will host an Investor Day in Stockholm today, and will present a new ambition for its security solutions and electronic security business: to double the size from approximately BSEK 20 in 2018 to approximately BSEK 40 by 2023. Securitas is also updating its official financial targets.**

At the Investor Day in Stockholm today, Securitas will present a new ambition for its security solutions and electronic security business: to double the size from approximately BSEK 20 in 2018 to approximately BSEK 40 in 2023. Securitas is also updating its official financial targets. The earnings per share target of an annual increase of 10 percent over a cycle remains, and the free cash flow to net debt target of 0.20 is replaced by a net debt to EBITDA target of on average 2.5. A new target related to cash flow is introduced: operating cash flow of 70 to 80 percent of operating income. The dividend policy of distributing 50 to 60 percent of net income is unchanged.

Securitas is leading the transformation of the global security industry, from traditional guarding to a wide range of protective services, including on-site, mobile and remote guarding, electronic security, fire and safety and corporate risk management. These protective services are either sold on a stand-alone basis or combined as security solutions to the clients. In the full year of 2018 security solutions and electronic security sales represented 20 percent, or approximately BSEK 20, of total Group sales and rendered an operating margin of approximately 10 percent.

At the Investor Day today, Securitas is also presenting its strategy for the coming years. The wanted position of becoming the Intelligent Protective Services Partner will be achieved through focusing on the three key areas client engagement, protective services leadership and innovation, and efficiency.

“Our transformation firmly positions us to reinforce our leadership position in the security industry”, says Magnus Ahlqvist, Securitas President and CEO. “We are acting from a position of strength and we see new opportunities within a large, growing and changing market. We have clear targets to drive long term value creation for clients and shareholders and we have the organization, leaders and people ready to execute”.

Securitas is your intelligent protective services partner. We base our protective services on customer-specific needs through different combinations of on-site, mobile and remote guarding, electronic security, fire and safety and corporate risk management. Everywhere from homes to airports, our 370 000 employees are making your world a safer place.

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**This is information that Securitas AB is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact person set out above, at 08.45 (CET) on December, 5, 2019.**

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The Investor Day will be webcast live today, beginning at 1.00 p.m. CET. Please follow the link to register:  
[https://securitas.videosync.fi/2019-12-05-investor\\_day2019/register](https://securitas.videosync.fi/2019-12-05-investor_day2019/register)

This press release is also available at: [www.securitas.com](http://www.securitas.com)

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